



Are you interested in a Business Broker career?



CANADEST Business Brokers Inc. is a professional firm specialized in the transfer of businesses offering services to the entrepreneurs who wish to sell or to buy existing businesses. **CANADEST Business Brokers** Inc. covers Quebec, Ontario and Maritimes and is looking for brokers to fill positions in these three (3) regions and Provinces.

If you have training or experience in the following areas: Sales , Accounting, Finance, Small Business Ownership, Business Management, Business Coaching, Law, Marketing, Business Valuation, Appraisals and would like to join a network of industry leaders and professionals, contact us now.

Trained and skilled Business Brokers are in high demand. It is estimated that about 30% of small businesses will change hands in the next few years providing a great opportunity for our Brokers profession. You will play a valued role at the most critical juncture of the business life cycle. Therefore, our Brokers operate as independent contractors enjoying a great deal of personal and professional freedom and allowing them the opportunity to leverage their skills and experience in helping Buyers and Sellers of Businesses achieve their dreams. As part of the local team and global network, you are able to capitalize on your experience while being supported by excellent training, proven systems, procedures, tools and mentoring to get the job done.

Tasks of a Business Broker:

- Business Valuation at FMV
- Recasting and normalization of Financial Statements
- Starting the process of Sale of Business and make listing on the Market
- Prospecting to identifies potential Buyers and coaching them to get financing for acquisition
- Proceed to sell a Business with confidentiality
- Business consultation in all the processes involve of selling or buying Businesses
- Negotiations & Closing of transaction
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CONFIDENTIALITY GUARANTEE

Please email your resume to: camillemcLaughlin@canadest.com or call **(506) 395-2550**