

FILE # 5018_11 A

Specialized asphalt-laying company

This family business was founded in the mid-80s. It specializes in asphalt laying. The company is known for carrying out all types of asphalt projects, from the smallest to the largest, from the simplest to the most complex. It is currently based in Estrie, south of the Province of Quebec, less than two hours from Montreal. The head office can, depending on the buyer's convenience, be located in another city, which is an asset.

The company's services include asphalt paving for streets and parking lots. It also offers asphalt repairs of all kinds, from potholes and cracks to underground debris extraction, and garage entrances. As for the asphalt curbs, the company offers both repair services and the installation of new curbs. Finally, it also provides an excavation service.

All repairs are carried out using hot-mix asphalt. The company offers a quality service recognized by its customers. Confident of the service it delivers, the company offers its customers a one-year warranty on the work it has carried out, in addition to after-sales service.

The company has all the human resources needed to undertake residential, industrial, commercial, and municipal projects. The employees are qualified. They hold certificates of competence issued by the CCQ ("Commission de la Construction du Québec"). The owners work for the company. They handle customer bids and manage the day-to-day running of the business.

The keys to the company's success are the quality of the work carried out and the fulfillment of commitments. As a result, the company has built up a solid reputation in the region, and a loyal clientele over the years.

The company is digitalized. It has its own website where it receives customer requests for quotes. The company is also active on Facebook. It often posts information or recruitment content.

Many development opportunities could be considered by the future buyer. He could expand his customer base, by offering a driveway earthwork and/or road markings service.

Do not hesitate to contact us for more information:

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ASKING PRICE

\$890,000

ASSETS INCLUDED IN THE SALE:

- ✓ SUPPLIES
- ✓ INVENTORY

- ✓ GOODWILL
- ✓ EQUIPEMENT

BUILDING AREA	Not Applicable
ANNUAL SALES	\$1,186,224
MONTHLY PAYROLL	\$20 599.92
EBITDA*	\$284,214
YEAR OF ACQUISITION	2011
ESTABLISHED YEAR	1986
FULL-TIME/PART-TIME EMPLOYEES	0
SEASONAL EMPLOYEES	7



*EBITDA - Earnings Before Interest, Taxes, Depreciation, and Amortization

REASON FOR SALE

RETIREMENT