

FILE # 5018_08 A

Distributor of steel and aluminum

This family business was founded in 1997 and has been operating successfully ever since. The founder is still at the head of the company. The company's main activity is the sale and cutting of new steel of different qualities (1st choice, 2nd choice, etc.). It is located on the south shore of the St. Lawrence River, in a town northeast of Quebec City. This family business benefits from a prime location, as it is less than 6 km from downtown, which is a catchment area.

This distributor has specialized in the sale of first and second choice steel and aluminum, wholesale, and retail. It also does custom cutting and rebar bending.

The company has a wide range of products such as steel products, aluminum products, Stainless products and scaffolding products. It has the capacity to provide all the necessary items for residential, commercial or industrial projects, but also for projects in the manufacturing fields of construction or forestry.

This company is known for selling only quality brand name products at attractive prices that have been proven to work. Some of the items listed are angle iron, I-beam, H-beam, stainless steel, QT-400 steel, copper, anti-skid plates, guardrails, chrome bars, welded and braided wire mesh, Weldox, hot and cold rolled sheets, scaffolding, U-iron, etc. This distributor has the exclusivity of some products.

In addition, thanks to its fleet of modern trucks, this company is able to guarantee the swift delivery of its customers' orders based in Quebec and New Brunswick.

Over the years, the company has built up a loyal clientele thanks to its reliability, fast service, and good reputation. Its main customers are builders, manufacturers, and farmers.

Many development opportunities could be considered by the future buyer. He could expand his customer base, expand his product offering, or develop the geographical area in which the company currently operates.

Do not hesitate to contact us for more information:

COURTIERS D'ENTREPRISES CANADEST INC. / CANADEST BUSINESS BROKERS INC.

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ASKING PRICE

\$8,975,000

ASSETS INCLUDED IN THE SALE:

- | | | |
|-------------------|-------------|--------------|
| ✓ LAND & BUILDING | ✓ SUPPLIES | ✓ GOODWILL |
| ✓ FURNITURE | ✓ INVENTORY | ✓ EQUIPEMENT |

LAND AREA	478,131 pi2
BUILDING AREA	10,009 pi2
ANNUAL SALES	\$11,218,038
MONTHLY PAYROLL	\$22,796.9
CASH-FLOW	\$1,670,860
YEAR OF ACQUISITION	1997
ESTABLISHED YEAR	1997
FULL-TIME EMPLOYEES	9
SEASONAL EMPLOYEES	6



REASON FOR SALE

HEALTH ISSUES