

**FILE # 4018\_64 A**

## Multi-brand distributor of motorized equipment for grounds maintenance, landscaping, and agricultural production

This New Brunswick family business was founded in 2010 and has been operating successfully ever since. The current owners are the founders of the company. The company's main activity is the sale of new motorized equipment for grounds maintenance, for landscaping and for agricultural production. This distributor is in northern New Brunswick. Located on a main road, this company benefits from a strong traffic due to its location.

The company has partnered with internationally renowned brands, to offer its customers top quality new machines, equipment, and accessories. Moreover, this distributor has a competitive advantage because it holds the exclusivity of these brands in its region. Among the machinery and equipment listed are industrial mowers, domestic mowers, tractors, mini tracked loaders, and any other type of machinery for grounds maintenance, landscaping, and agricultural production.

The equipment and machines distributed by this company are reliable, robust and state-of-the-art. All machines and equipment are equipped with reinforced arms and frames and non-deformable cabins, making them durable products. The tractors offered to customers are powerful, economical, versatile and have four-wheel drive. In addition, the company also distributes utility vehicles designed to meet the requirements of construction sites and other works. These vehicles can carry up to five passengers, depending on the work to be done. To better satisfy its customers, the business is committed to delivering this large machinery free of charge to the address indicated, within the specified time.

The company also has a side business. It offers a professional transportation service for private vehicles between the different provinces of Canada.

Although the head office of this company is in New Brunswick, its main activity extends across the Maritime provinces and is beginning to expand into Quebec.

Over the years, the company has built up a loyal clientele thanks to its reliability and good reputation. Its main customers are mostly individuals (owners of large lots, operators of small farms, landscapers, etc.).

Many development opportunities could be considered by the future buyer. He could expand his customer base, represent new brands or develop the geographical area in which the company currently operates. Moreover, thanks to the current reputation of the company, the buyer could reinforce its side business.

*Do not hesitate to contact us for more information:*

**CANADEST BUSINESS BROKERS INC. / COURTIER D'ENTREPRISES CANADEST INC.**

**Tel: +1 (506) 395-2550 OR Email: [info@canadest.com](mailto:info@canadest.com)**

### ASKING PRICE

**\$1,090,000**

#### ASSETS INCLUDED IN THE SALE:

✓ LAND & BUILDING  
✓ FURNITURE

✓ SUPPLIES  
✓ INVENTORY

✓ GOODWILL  
✓ EQUIPEMENT

LAND AREA	561,540 ft <sup>2</sup>
BUILDING AREA	3,500 ft <sup>2</sup>
ANNUAL SALES	\$2,478,676
MONTHLY PAYROLL	\$12,804
CASH-FLOW	\$388,757
YEAR OF ACQUISITION	2010
ESTABLISHED YEAR	2010
FULL-TIME EMPLOYEES	5
PART-TIME EMPLOYEES	0



### REASON FOR SALE

**RETIREMENT**