

FILE # 5018_06 A

Transportation Brokerage Services Company

This family business was founded in 1990 and has been operating successfully ever since. It is a transportation brokerage services company committed to providing professional services in the field of transportation and logistics. It serves most of North America. It is currently based in southeastern Quebec, in a small community, less than an hour from Montreal. The head office can, at the convenience of the buyer, be located in another city, which makes it an asset.

This transportation brokerage service company has specialized in road transportation. The company offers its professional services to all manufacturers, distributors, or any other commercial clientele in need of freight transport. It acts as a liaison for companies that require shipping services from an authorized carrier. Its role is to determine the shipper's needs and to match them with the best carrier ready to deliver the goods at the most advantageous rate, regardless of the type of goods (solid, liquid, frozen, etc.). The company's mission is to better satisfy its clients, by ensuring that the carrier is able to deliver the goods to their final destination on time.

To stay on top of the market and to better serve its customers, this freight broker ensures constant communication with carriers. The company is in contact with many carriers, primarily in Canada. In order to offer the best transportation solution to its clients, the company uses a transportation management software that is well known in the industry. This is a complete solution that coordinates, among other things, the User defined O/E and dispatch board, the virtual schedule and activity table, etc.

Whatever the type of merchandise, the company's mission is to find the best qualified carrier to transport it. It can be a transport of goods on a platform, in a van or even on a specialized truck. The company is committed to providing its customers with impeccable service, thanks to its 33 years of experience in the transportation industry. The company's strength is the personalized approach it offers to each of its clients. It is known to be a reputable and trusted truck transportation broker. Thanks to this, the company has been able to develop successful business relationships over the years.

Every effort is therefore made to provide its customers with the best possible logistics and transport services, by offering services tailored to their specific needs. The company's mission is the satisfaction of its commercial customers. In fact, it provides customer service 24 hours a day, 7 days a week, all year round.

Many development opportunities could be considered by the future buyer. He could expand his clientele by offering the company's services to individuals or develop the geographical area on which the company currently operates.

Do not hesitate to contact us for more information:

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ASKING PRICE

\$ 1,385,000

ACTIFS INCLUS DANS LA VENTE:



**FOURNITURES
SUPPLIES**



EQUIPMENT



GOODWILL

HEAD OFFICE	Can be relocated
ANNUAL SALES	\$1,513,908
MONTHLY PAYROLL	\$4,874
CASH-FLOW	\$404,733
YEAR OF ACQUISITION	1990
ESTABLISHED YEAR	1990
FULL-TIME EMPLOYEES	2
SEASONAL EMPLOYEES	0



REASON FOR SALE

RETIREMENT